



Calendar Year 2020

TO: All Valued Rental Customers

RE: Insurance Requirements
For the navigation of Underbridge –or- Aerial Equipment: Baskets & Platforms

McClain offers fully operated equipment rentals while at the same time recognizing many experienced engineers and contractors prefer to navigate under bridge by themselves. As a result, we offer options for everyone depending on your level of experience and your company's insurance coverage. Generally, the UB basket accommodates 600 lb. capacity.

Options in order of preference:

Option 1: This option includes a 2nd McClain Operator to pull levers/navigate rental unit under the bridge. McClain provides a fully operated under bridge access service while you focus on your task. This option alleviates the need to supply 'special coverage' on the COI to McClain & Co. but does not alleviate the need for a COI all together. Our Insurance providers prefer the 2nd operator option if you do not have prior experience with this type of specialized equipment.

Option 2: This option includes one (1) McClain Operator who is our CDL/DOT approved driver for the unit, as well as the trained/certified topside Operator for the UBIU. This option requires a Certificate of Insurance from your company including special coverage - Contractor's Equipment Floater coverage - in the amount of the replacement value of the rental unit. The COI must show the Equipment Floater coverage amount along with the deductible amount. COI should be VIN# or Rental Unit/Serial# specific. See Sample.

In order to proceed with either type rental we do require a certificate of insurance. Each COI should include your company's General Liability, Automobile Liability coverage - full comprehensive, collision and liability coverage, as well as indicating your company's Workers Compensation and Professional Liability coverage's. In addition, the COI must name McClain & Co., Inc. in the descriptions box as additionally insured and loss payee.

The COI must provide for minimum of \$1,000,000.00 liability coverage for Bodily Injury (per person) and for Property Damage respectively, as well as including All Risk Coverage. Please note that All Risk Coverage has become an antiquated term. It specifically meant all items covered unless specifically excluded. If your company is covered for "theft" that is sufficient.

*Any Sub Contractors to your contract that will be using the equipment then the Sub(s) will need to be named as additional insured as well on your company's COI; otherwise, each Sub needing to use the equipment will also need to provide an their own Insurance Certificate to McClain & Co. as described above.

Please check with your Insurance provider to insure the booms are insured as well as the chassis of each rental unit.

- If you are renting a Bucket Van, Bucket Truck, Elliott Hi-reach or these are generally considered Autos and therefore need to show Physical Damage coverage & the deductible. Both the Hired and Non-Hired Auto boxes under Automobile Liability section must be checked. We will need you to confirm with your company if the Auto also provides coverage for the boom that is permanently mounted to the chassis. If not, then it will be necessary for the boom to be covered separately under the contractor's equipment floater coverage with limits shown along with deductible amount.
- If you are renting a Snooper or UBITs, which are generally considered Equipment, then the General Liability section of the COI needs to indicate the limits of coverage. Generally, the Snoopers are not covered under Auto therefore all Leased and Rented equipment coverage needs to be indicated on the certificate along with the Equipment Floater amount and deductible amount.

Please review our Quote or ask your Regional Manager for replacement costs for the machine being rented. If renting multiples, the floater should be for the combined amount of each replacement value.

Insurance certificates may be sent via fax, mail or email to the following:

Attn.: Regional Manager
McClain & Co., Inc.
19152 Germanna Highway
Culpeper, VA 22701
Fax: (540) 423-1066
E-Mail: info@mcclain1.com